



November 2011 Residential Sales: New Hampshire

Unit sales

County	YTD 2010	YTD 2011	% change	Nov-10	Nov-11	% change
Belknap	612	605	-1.1%	51	58	13.7%
Carroll	654	691	5.7%	61	70	14.8%
Cheshire	535	541	1.1%	46	60	30.4%
Coos	284	270	-4.9%	29	22	-24.1%
Grafton	692	638	-7.8%	64	54	-15.6%
Hillsborough	2,469	2,507	1.5%	198	197	-0.5%
Merrimack	1,033	1,018	-1.5%	99	80	-19.2%
Rockingham	2,211	2,344	6.0%	182	187	2.7%
Strafford	867	846	-2.4%	84	62	-26.2%
Sullivan	317	330	4.1%	29	32	10.3%
Statewide	9,674	9,790	1.2%	843	822	-2.5%

Median Sale Price

County	YTD 2010	YTD 2011	% change	Nov-10	Nov-11	% change
Belknap	\$182,500	\$177,000	-3.0%	\$176,900	\$170,000	-3.9%
Carroll	\$192,500	\$182,000	-5.5%	\$207,500	\$100,750	-51.4%
Cheshire	\$163,270	\$155,000	-5.1%	\$169,950	\$143,000	-15.9%
Coos	\$84,250	\$75,133	-10.8%	\$80,000	\$70,000	-12.5%
Grafton	\$173,775	\$172,700	-0.6%	\$176,500	\$148,050	-16.1%
Hillsborough	\$233,000	\$215,000	-7.7%	\$225,750	\$221,500	-1.9%
Merrimack	\$195,000	\$184,500	-5.4%	\$185,000	\$183,500	-0.8%
Rockingham	\$266,000	\$252,500	-5.1%	\$159,900	\$242,500	51.7%
Strafford	\$199,900	\$185,450	-7.2%	\$177,000	\$171,100	-3.3%
Sullivan	\$152,000	\$139,250	-8.4%	\$165,000	\$131,250	-20.5%
Statewide	\$215,000	\$203,000	-5.6%	\$202,000	\$193,450	-4.2%

YTD reflects cumulative data through November 30

Source: New Hampshire Association of REALTORS® / Northern New England Real Estate Network

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